

FORGET ME NOT **Life Stories**™

SAVING LIVES... ONE STORY AT A TIME



JOB DESCRIPTION

Role – Presenter

Reports to – Company Director

Key responsibilities

To be the 'public face' of Forget Me Not Life Stories, representing the company and our services. This includes proactively finding opportunities to promote our services and products in order to generate leads.

The Presenter will be allocated an area in which to work centred around where they live, and this area will be defined upon acceptance of the position.

Key tasks

- Identify and contact our target market within a designated area and arrange to deliver presentations.
- Provide key contacts with information ahead of time for advertising purposes.
- Deliver the presentation, field questions and generate leads.
- Conduct initial consultations with potential clients.

Skills/experience required

- Results driven, experience in sales and giving presentations to large groups.
- A competent and engaging presenter experienced in taking a proactive approach to marketing to create meaningful opportunities.
- Self-managing, good interpersonal skills and customer focused.
- Able to manage their time and the requirements of their own business, as this is a contract role.

Personal attributes required

- High level of interpersonal communication skills, emotional intelligence and a genuine 'people person'.
- A person who is authentic in their delivery.
- An interest in working with older New Zealanders, and in the field of preserving family and company history in general, as well as genuinely understanding the value of the work.

Training and Remuneration

This is a commission only contract role. Training and support will be provided to successful candidates.

Please email a cover letter and CV to info@yourlifestory.co.nz to apply, or phone Kate McCarthy on 021 02454 857 for questions.

Closing date Wednesday 31st March 2021. Note that candidates may be contacted for shortlisting before the closing date – don't delay applying.